

SPACE

OK

**ISTANBUL FOUNDATION
FOR CULTURE AND ARTS
THIRD INTERNATIONAL ISTANBUL BIENNIAL**

T E L E F A X M E S S A G E

ATTN: Mr. Gottfried Millitzer	DATE: July 8, 1992
FAX : 99 49 71 21 442 11	FROM: VASIF KORTUN
TOTAL NUMBER OF PAGES: 1	FAX : 90 1 261 8823

Dear Mr. Millitzer:

This is a follow up to my fax message of this morning.

The steering committee of the Museum would like to be informed as soon as possible on the following points. Meanwhile, make your calculations on 230 panels instead of 250. Please make a note this change, and realize that we are operating with a limited budget on a not-for-profit scale. We would very much like to work with you on this project and as a long-time customer of your company.

- What would be the most generous offer MBA-Design can make in terms of reductions on the total sum of purchase? I appeal to your cooperation in this matter.
- How much would the land transport cost from Reutlingen to Istanbul for the wall-panels and the other materials?
- Is it possible to purchase a smaller amount of containers? Are the walls shipped in containers or are they just for storage and easy transportation within display area?

The steering committee will be very pleased if you would send them a new proform regarding our new requirements, with your final kind and generous price offer?

We will meet your deadline of July 14, 1992 for the credit letter.

I look forward to your cooperation in this matter.

Sincerely,

Vasif Kortun

**Yıldız Kültür ve Sanat Merkezi- Beşiktaş 80700-
İstanbul- TURKEY**
TEL: 260 45 33 - 260 90 72 - 261 32 94 - 258 74 98 - 258 74 99
TLX: 26687 iksv-tr **FAX:** 261 88 23 - 258 43 07
Cat. Editor Zeynep Rona : 281 - 0800 (x 207) for catalog inquiries

Telefax an/to:

Istanbul Foundation for
Culture and Arts
Yildiz Kültür ve Sanat Merkezi
80700 Istanbul-Türkei

Name: Mr. Vasif Kortun



MBA-Design & Display Produkt GmbH
D-7410 Reutlingen 1 · Siemensstraße 32
Postfach 22 62 · Telefon 07121/17017
Telefax 07121/44211 · Telex 729 583

Name: Mr. Militzer /me

Datum/Date: 10.7.1992

Dear Mr. Kortun,

thank you for the pleasant reception in your house in Istanbul and for the conversations conducted on Tuesday, July 7, 1992.

You made me familiar with your aim that you are persuing with mila-wall: You like to transform the historic building of a former textile mill to a museum, in which you will perform art exhibitions.

There is no doubt about that mila-wall is the appropriate product for this purpose. You have the possibility to mount and dismount these panels in a very short time and you may plan the walls in a great variety of versions.

You may feel confident that I have gained the corresponding sympathetic understanding for the principle of your foundation for the product range mila-wall is often used for museums and art exhibitions. I understand that you have only a moderate budget at your disposition to make all purchases.

During our personal conversation I informed you that the product range mila-wall is always manufactured order-related, that mila-wall is not produced in bulk and that discount schedules are not included in our calculation.

We accommodate in granting you a 4,5 % special trade discount and we have selected a little cheaper foil with the colour n° 3.808. for the basic panel.

We have decided to coat your panels with our best surface foil with the textile structure - at the same price as mila-fix. The price difference is the following:

mila-fix costs DM 7,65 per current meter
milent textile foil costs DM 10,80 per current meter.

We will produce the feet in a special length as single-unit so that the threaded length is 150 mm. You will obtain these feet at the same price of the standard foot.

In our inclusive price is also included a chief erector, who will be in Istanbul for one day to give the appropriate mounting instructions. This is also a cost factor of about DM 4.800,--.

This chief erector will exactly explain the mounting procedure to the employees, so that the right substantial sensitivity for an economic mounting may arise.

Telefax an/to:

Istanbul Foundation for
Culture and Arts
Yildiz Kültür ve Sanat Merkezi
80700 Istanbul-Türkei

Name: Mr. Vasif Kortun



MBA-Design & Display Produkt GmbH
D-7410 Reutlingen 1 · Siemensstraße 32
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For the 10 mila-wall-containers we have made an effort to obtain well-priced special vans, the so-called Jumbo-trucks, on which the containers partly can be packed one upon the other. You will receive this offer as soon as we have it on hand.

I may again mention that we made all our efforts to quote you a most well-priced offer.

We would be pleased to receive further supplement orders from you.

As I already discussed with you, we are very interested in obtaining corresponding photomaterial. We would include it in our photographic record. We will designate your foundation and this worldwide publicity would also be attractive for your company.

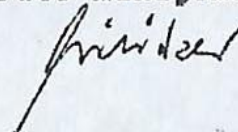
Mrs. Frey from our marketing division will contact you again in this matter.

I may again kindly ask you to endeavour that your order basing on our terms of sale, delivery and payment and the letter of credit will be in our hand in written on July 14, 1992, for this is the deadline being able to duly dispatch the products during CW 38/92 ex works Reutlingen.

I was very pleased to meet you. I wish your project to organise the museum and the art exhibition best success.

Kind regards,

MBA-Design & Display Produkt GmbH
Corporate management



Telefax an/to:

Istanbul Foundation of art
and Eczacibasi Insaat

Vesif Kortun

Name: Oya Eczacibasi



MBA-Design & Display Produkt GmbH
D-7410 Reutlingen 1 · Siemensstraße 32
Postfach 22 62 · Telefon 071 21 / 170 17
Telefax 071 21 / 4 42 11 · Telex 7 29 583

Name: Mr. Militzer/la

Datum/Date: 10.07.92

mila-wall

Dear Mrs. Eczacibasi,
dear Mr. Kortun,

Please find enclosed our new proforma invoice refering your
inquiry of mila-wall.

Please pay attention, that we need your written order latest
on 14.07.92. Otherwise it will be not possible for us to give
warranty for the shipment ex works Reutlingen in week 38/92.

Looking forward to your answer we remain

with kind regards

MBA-Design & Display Produkt GmbH

I.A. Seate Latten
by order of Mr. Militzer



MBA-Design & Display Produkt GmbH
D-7410 Reutlingen 1

PROFORMA-INVOICE
PROFORMA-Rechnung

MBA-Design & Display Produkt GmbH - Postfach 2262 - D-7410 Reutlingen 1

Istanbul Kültür ve Sanat Vakfı
Yıldız Sarayı
Besiktas

Istanbul

Türkiye

10.07.1992

Shipment with forwarder customer no. invoice no. date page
ex works 205101 1 10.07.92 1

Article description	color	pieces	price per piece	total price DM
mila-wall panel available 3500 x 1000 x 40mm	3806/3806	250 pcs.	488,45	122.112,50
mila-wall corner profile 40x40/1x90° length=3500mm		30 pcs.	235,75	7.072,50
mila-wall right angle profile 40x20/1x90° length=3500mm		5 pcs.	186,70	933,50
mila-wall end cover profile length=3500mm		50 pcs.	50,50	2.525,00
mila-wall clip including screws		400 pcs.	2,42	968,00
mila-wall stand foot M10x100 SW13		500 pcs.	8,15	4.075,00
mila-wall rigid panel fastener		500 pcs.	15,50	7.750,00
mila-wall fastening screw		500 pcs.	1,50	750,00
mila-wall additional finishing surface vinyl coinage fabric for panels length=3500mm	3181/3181	250 pcs.	121,55	30.387,50
mila-wall lever roller		5 pcs.	288,40	1.442,00
mila-wall tool kit in bag		5 pcs.	44,70	223,50
mila-wall transportcontainer 3715x1200x1450mm		10 pcs.	1.690,30	16.903,00
protective cover for container		10 pcs.	667,00	6.670,00

delivery: ex works Reutlingen
payment: by letter of credit for total amount
1/3 amount at placing of order
1/3 amount 3 weeks after placing of order
1/3 amount at readiness for shipment

containers numbers:
transport container: 860900900
lever roller: 842890999
tools: 999082000

mila-wall partition wall system and accessories

total amount: 201.812,50
less 4,5%
special discount - 9.081,55
invoice amount: 192.730,94 DM

Reutlingen, the 10.07.1992

MBA
MBA-Design & Display Produkt GmbH
Postfach 2262 - D-7410 Reutlingen 1
Dresdner Bank Reutlingen (BLZ 826 600 00) Nr. 72983 mba
Postcheckkonto Stuttgart (BLZ 724 200 00) Nr. 4284308
Commerzbank Reutlingen (BLZ 250 400 33) Nr. 4261275
Raiffeisenbank Untertingen-Willmannshagen (BLZ 600 600 04) Nr. 3137002

MBA
Siemensstraße 32
Postfach 2262
D-7410 Reutlingen 1

Telefon 07121/17017
Telefax 07121/44211
Telex 729983 mba d

Eingetragenes Registergericht
Reutlingen HRB 634
Geschäftsführer
Gottfried Hiltner

Sayın Oya Eczacıbaşı'na Dikkatine

and Foundation of art

Oya Eczacıbaşı
Vasif Kortun

Name:



Postfach 22 02 10100
Telefax 07121/44211 : Telex 729583

Name: Mr. Militzer /la

Datum/Date: 10.07.92

mile-wall

Dear Mrs. Eczacıbaşı,
dear Mr. Kortun,

In addition to our proforma invoice please find below
the costs for landfreight from Reutlingen to Istanbul
for these goods.

DM 6.900,--

Freight in jumbo-transporter will take 5-6 days.

Please let us know which customs-office should make the
customs clearance. As we are informed there exist 2 offices
in Istanbul.

We wish you a nice weekend and remain

with best regards

MBA-Design & Display Produkt GmbH

I.A. Beate Latten
in order of Mr. Militzer

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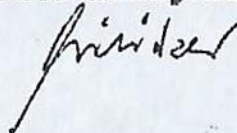
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Corporate management



Telefax an/to:

Istanbul Foundation of art
and Eczacibasi Insaat

Vasif Kortun
Name: Oya Eczacibasi



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D-7410 Reutlingen 1 · Siemensstraße 32
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MBA-Design & Display Produkt GmbH
D-7410 Reutlingen 1

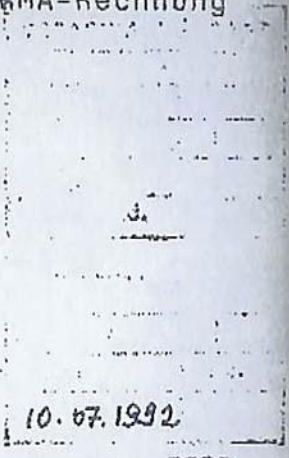
PROFORMA-INVOICE
PROFORMA-Rechnung

MBA-Design & Display Produkt GmbH · Postfach 2262 · D-7410 Reutlingen 1

Istanbul Kültür ve Sanat Vakfi
Yıldız Sarayı
Besiktas

Istanbul

Türkye



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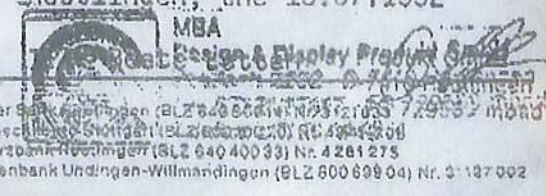
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lever roller: 842890999
phone: 999082000

invoice amount: 192.730,94 DM

Reutlingen, the 10.07.1992



MBA
Siemensstraße 32
Postfach 2262
D-7410 Reutlingen 1

Telefon 0 71 21 170 17
Telefax 0 71 21 17 42 11
Telex 7 29 983 mba d

Eingetragen Registergericht
Reutlingen HRB 694
Geschäftsführer
Gottfried Müllner

Dresdner Sparkasse Reutlingen (BLZ 840 200 00) Nr. 729 52 1000
Postsparkasse Stuttgart (BLZ 250 00 00) Nr. 4 281 275
Commerzbank Reutlingen (BLZ 640 400 33) Nr. 4 281 275
Raffaelsbank Ulm/Ingden-Willmaringen (BLZ 800 699 04) Nr. 3 127 002

Sayın Oya Eczacıbaşı'nın Dikkatine

and Foundation of art

Oya Eczacıbaşı
Vasif Kortun

Name:



POSTAL 22 02 10101
Telefax 07121/44211 : Telex 729583

Name: Mr. Militzer /la

Datum/Date: 10.07.92

mile-wall

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in order of Mr. Militzer

Tayşın indirilması + Oya Eczacıbaşı

+ SN GÜNEŞLİ RAHİMOĞLU'N DİKKATİNE

gitti.

OK
OK
OK
OK

URGENT URGENT URGENT URGENT URGENT URGENT URGENT
ISTANBUL FOUNDATION FOR CULTURE AND ARTS
THIRD INTERNATIONAL ISTANBUL BIENNIAL

T E L E F A X M E S S A G E

ATTN: Mr. Gottfried Millitzer
FAX : 99 49 71 21 442 11
TOTAL NUMBER OF PAGES: 1

DATE: July 13, 1992
FROM: Vasif Kortun
FAX : 90 1 261 8823

Dear Mr. Millitzer:

Thank you for fax messages of yesterday. There are still some outstanding questions regarding my second fax message of July 8, 1992. The museum committee is looking forward to receive from you by fax a final proforma by 15:00 hours today. Please also indicate which bank(s) the credit will be opened at. They are not clear on the fax copies of the proforma. We will place our order today.

1. What is the minimum number of containers we can purchase, and can the walls be transported without the containers. Please make a reduction on the amount of containers if applicable.
2. We had dropped the number of the wall panels to 230. Please note this change again and note it on the proforma.
3. The steering committee has decided on not using any surface foil. Thank you for the kind textile foil offer. Please omit the additional finishing from the proforma.
4. I would still appeal to you to make a reduction of 5% rather than 4.5%.

Mila Wall	20 x 4888,45:	9769,00
Pan. Fstnr	20	
Fstng screw	20	
stnd foot	20 x24,15:	483,00
additional fnshg:	+	30.387,50
		40.639,50 DM. reduction

Consequently: 201.812,50 - 40.639,50 DM. = 161. 173,00 DM.
%5 reduction = 153. 114,35 DM.

I am looking forward to receiving your final offer. Thank you in advance for taxing on your time.

Vasif Kortun

Yıldız Kültür ve Sanat Merkezi- Beşiktaş 80700-
İstanbul- TURKEY

TEL: 260 45 33 - 260 90 72 - 261 32 94 - 258 74 98 - 258 74 99

TLX: 26687 iksv-tr FAX: 261 88 23 - 258 43 07

Cat. Editor Zeynep Rona : 281 - 0800 (x 207) for catalog inquiries

Taysem indirbas + Oya Ceylan
+ SN GUNELI RAHIMOGLU / SIKKATINE gitti.

OK
OK
OK
OK

URGENT URGENT URGENT URGENT URGENT URGENT URGENT
ISTANBUL FOUNDATION FOR CULTURE AND ARTS
THIRD INTERNATIONAL ISTANBUL BIENNIAL

TELEFAX MESSAGE

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MBA-Design & Display Produkt GmbH
D-7410 Reutlingen 1

PROFORMA-Rechnung

PROFORMA-INVOICE

MBA-Design & Display Produkt GmbH · Postfach 2262 · D-7410 Reutlingen 1

Istanbul Kültür ve Sanat Vakfi
Yildiz Sarayi
Besiktas

Istanbul

Türkye

Shipment per Sped. ex works customer no. invoice no. date page
205101 1 03.06.92 1

Article description	color	pieces	price per piece	total price
mila-wall panel nailable 3500 x 1000 x 40mm	3180/3180	400 pcs.	494,85	197.940,00 ✓
mila-wall corner profile 40x40/1x90° length=3500mm		70 pcs.	235,75	16.502,50
mila-wall right angle profile 40x20/1x90° length=3500mm		30 pcs.	186,70	5.601,00
mila-wall end cover profile length = 3500mm		75 pcs.	50,50	3.787,50
mila-wall clip including screws		680 pcs.	2,42	1.645,60
mila-wall stand foot M10x100 SW13		800 pcs.	8,15	6.520,00
mila-wall rigid panel fastener		800 pcs.	15,50	12.400,00
mila-wall fastening screw		800 pcs.	1,50	1.200,00
mila-wall additional finishing mila-fix white for panels length=3500mm	12180/12180	400 pcs.	121,55	48.620,00
mila-wall lever roller		5 pcs.	288,40	1.442,00
mila-wall tool kit in bag		5 pcs.	44,70	223,50
mila-wall transport container 3715x1200x1450mm		16 pcs.	1.690,30	27.044,80
protective cover for container		16 pcs.	667,00	10.672,00

total amount DM 333.598,90

- page 2 -



MBA-Design & Display Produkt GmbH
D-7410 Reutlingen 1

PROFORMA-Rechnung

PROFORMA-INVOICE

MBA-Design & Display Produkt GmbH · Postfach 2262 · D-7410 Reutlingen 1

Istanbul Kültür ve Sanat Vakfi
Yildiz Sarayi
Besiktas

Istanbul

Türkye

Shipment per Sped. ex works	customer no. 205101	invoice no. 1	date 03.06.92	page 1
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iefax an/to:

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culture and arts



MBA-Design & Display Produkt GmbH
D-7410 Reutlingen 1 · Siemensstraße 32
Postfach 22 62 · Telefon 07121/17017
Telefax 07121/44211 · Telex 729583

ime: Vasif Kortun

Name: Mr. Militzer/1a

Datum/Date: 15.07.92

Your fax dated 14.07.92

Oya Erzacibasi/ind. kreatifne

Dear Mr. Kortun,

Because of your wishes for changes we had to form new our drawings, the plans for disposal and the plans for production. You sure understand that there rise considerable internal costs with each change and because of that the possibilities becomes still lower to grant you further obligingness.

As already mentioned we had to change the color of basic panel back to 3180/3180 white because your new decision to renounce on additional surface finishing. So the price per panels changes from DM 488,45 into DM 494,85.

With this fax we send you the final proforma invoice which is the basic for the letter of credit and your order and should not be changed any more. We have also registered the exact number of groove/groove panels and groove/tongue panels.

If all formalities were executed by you we will send you next week the complete plan from which you can see the guide for set up.

We kindly ask you to understand that the possible latitude run low which that we were able to make possible to send an MBA-set up worker for one day to Istanbul. But you can be insured and convinced that our set-up plans show you a practicable basic to make the handling for set up understandable.

With this we think that all your wishes were taken into account und expect immediately your treatment on letter of credit and the placment of order with payment of the first 1/3 of amount.

With best regards

MBA-Design & Display Produkt GmbH

Beate Latten
by order of Mr. Militzer

refax an/to:

Istanbul Foundation for
culture and arts



MBA-Design & Display Produkt GmbH
D-7410 Reutlingen 1 · Siemensstraße 32
Postfach 22 62 · Telefon 07121/17017
Telefax 07121/44211 · Telex 729583

ime: Vasif Kortun

Name: Mr. Militzer/1a

Datum/Date: 15.07.92

Your fax dated 14.07.92

Oya Ecrabozlan, kurtun

Dear Mr. Kortun,

Because of your wishes for changes we had to form new our drawings, the plans for disposal and the plans for production. You sure understand that there rise considerable internal costs with each change and because of that the possibilities becomes still lower to grant you further obligingness.

As already mentioned we had to change the color of basic panel back to 3180/3180 white because your new decision to renounce on additional surface finishing. So the price per panels changes from DM 488,45 into DM 494,85.

With this fax we send you the final proforma invoice which is the basic for the letter of credit and your order and should not be changed any more. We have also registered the exact number of groove/groove panels and groove/tongue panels.

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With best regards

MBA-Design & Display Produkt GmbH

Beate Latten
by order of Mr. Militzer



MBA-Design & Display Produkt GmbH
D-7410 Reutlingen 1

PROFORMA-RECHNUNG

MBA-Design & Display Produkt GmbH · Postfach 2262 · D-7410 Reutlingen 1

Istanbul Kültür ve Sanat Vakfı
Yıldız Sarayı
Besiktas

Istanbul

Türkye

Shipment with forwarder customer no invoice no date page
ex works 205101 1 15.7.92 1

Article description	color	pieces	price per piece	total price	DM
mila-wall panel nailable 3500 x 1000 x 40mm groove/tongue	3180/3180	161 pcs.	494,85	79.670,85	
mila-wall panel nailable 3500 x 1000 x 40mm groove/groove	3180/3180	63 pcs.	494,85	31.175,55	
mila-wall corner profile 40x40/1x90° length=3500mm		30 pcs.	235,75	7.072,50	
mila-wall right angle profile 40x20/1x90° length=3500mm		5 pcs.	186,70	933,50	
mila-wall end cover profile length=3500mm		44 pcs.	50,50	2.222,00	
mila-wall clips including screws		364 pcs.	2,42	880,88	
mila-wall stand foot M10x100 SW13		456 pcs.	8,15	3.716,40	
mila-wall rigid panel fastener		456 pcs.	15,50	7.068,00	
mila-wall fastening screw		456 pcs.	1,50	684,00	
mila-wall lever roller		5 pcs.	288,40	1.442,00	
mila-wall tool kit in bag		5 pcs.	44,70	223,50	
mila-wall transport container 3715x1200x1450mm		10 pcs.	1.690,30	16.903,00	
protective cover for container		10 pcs.	667,00	6.670,00	

total amount 158.662,18 DM
less 4,5% discount - 7.139,80 DM

invoice amount: 151.522,38 DM

Reutlingen, den 15.07.92



MBA
Design & Display Produkt GmbH
Postfach 2262 · D-7410 Reutlingen
Tel. 07121/17017 · FS 729553 mood
Telefax 07121/44211

I.A. Beate Latten

Delivery: ex works

Payment: by letter of credit

1/3 amount at placing of order
1/3 amount 3 weeks after placing of order
1/3 amount at readiness for shipment

customs numbers:

860900900=container

842890999=lever roller

999082000=tools

761090900=mila-wall partition wall system
and accessories

MBA
Siemensstr. 32
Postfach 2262
D-7410 Reutlingen 1

Telefon 07121/17017
Telefax 07121/44211
Telex 729553 mba d

Eingetragenes Registergericht
Reutlingen HRE 634
Geschäftsführer
Gottfried Miltzer

Dresdner Bank Reutlingen (BLZ 64060014) Nr. 3121033
Postcheckkonto Stuttgart (BLZ 60010070) Nr. 4641700
Commerzbank Reutlingen (BLZ 64060014) 3361299
Raiffeisenbank Udingen-Wilhelmsingen (BLZ 64060014) 3361299



MBA-Design & Display Produkt GmbH
D-7410 Reutlingen 1

PROFORMA-RECHNUNG

MBA-Design & Display Produkt GmbH - Postfach 2262 - D-7410 Reutlingen 1

Istanbul Kültür ve Sanat Vakfı
Yıldız Sarayı
Besiktas

Istanbul

Türkiye

Shipment with forwarder ex works	customer no	invoice no	date	page
	205101	1	15.7.92	1
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and accessories

total amount 158.662,18 DM

less 4,5% discount - 7.139,80 DM

invoice amount: 151.522,38 DM

Reutlingen, den 15.07.92



MBA
Design & Display Produkt GmbH
Postfach 2262 - D-7410 Reutlingen 1
Tel. 07121/17017 - FS 729553 mbaed
Telefax 07121/44211

J.A. Beate Latten

MBA
Siemensstr. 32
Postfach 2262
D-7410 Reutlingen 1

Telefon 07121/17017
Telefax 07121/44211
Telex 729553 mbaed

Eingetragen Registergericht
Reutlingen HRE 634
Geschäftsführer
Gottfried Milltzer

Dresdner Bank Reutlingen (BLZ 440 600 14) Nr. 3121033
Postscheckkonto Stuttgart (BLZ 440 100 70) Nr. 46 61-706
Commerzbank Reutlingen (BLZ 440 600 00) Nr. 3001278
Raiffeisenbank Untertürkheim-Weinheim (BLZ 440 600 00) Nr. 3001278

Telefax an/to: Istanbul Foundation for culture and arts Vasif Kortun Name:	 MBA Design & Display Produkt GmbH D-7410 Reutlingen 1 · Siemensstraße 32 Postfach 22 62 · Telefon 07121/17017 Telefax 07121/44211 · Telex 729 583 Name: Mr. Militzer/la Datum/Date: 14.07.92
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Your fax dated 14.07.92

Dear Mr. Kortun,

We confirm the receive of your above fax and would like to give the following statements:

- When the steering committee decided not to use additional surface foil, they have to know, that one can see the 2,5mm width aluminium frame around each panel. Repairability after nailing of panels is not granted. So wholes can

We produce since about 4 years mila-wall and until today we made no panel delivery without additional finishing. This would be the first time. This is not according to our product level and the demands of an art exhibition. Here one requires an appropriate surface design over the total panel area and the possibility for repairs over the total panel area.

We view this way of proceed as your own decision. And should the panels change because of omission of additional finishing we point out that we are out of question referring any product defective and will refuse any requires from this.

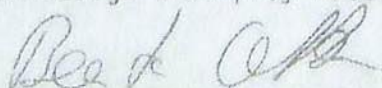
In case you really want not to use the additional finishing we have to change the color number to 3.180/3.180 and price per piece DM 494.85 (as first offer).

- The transport container and the protective covers are absolute necessary to ship the panels from Reutlingen to Istanbul and for the orderly and protected stocking of the panels and the quick set up.
- You can not dropped the number of panels without giving the exact information at which position of exhibition area these panels should be left out. Because panels could be groove/groove or groove/tongue and perhaps you can also dropped some corner profiles. It is really necessary for us to get the new drawing by fax where the changed positions are marked.
- With the actual reduction of order it would not be possible to send a MBA-set up worker for one day to Istanbul. We kindly ask you to understand and to accept that we can grant highest 4,5 % special discount.
- Please open the letter of credit to following german bank:
 Dresdner Bank AG, Mr. Schönbeck, Listplatz 1, D 7410 Reutlingen
 bank no. BLZ 640 800 14 account no. 3121033
 fax no. D-7121-327276 phone D-7121-327271

Looking forward to your prompt reply

with kind regards

MBA-Design & Display Produkt GmbH



Sr. Tayfun Indirhasin'ın dikkatine

OK

OK

URGENT URGENT URGENT URGENT URGENT URGENT URGENT
ISTANBUL FOUNDATION FOR CULTURE AND ARTS
THIRD INTERNATIONAL ISTANBUL BIENNIAL

TELEFAX MESSAGE

ATTN: Mr. Gottfried Millitzer
FAX : 99 49 71 21 442 11
TOTAL NUMBER OF PAGES: 2

DATE: July 14, 1992
FROM: Vasif Kortun
FAX : 90 1 261 8823

Dear Mr. Millitzer:

Please find in the following page of the ground plan the decrease in the number of wall-panels. I am sorry about not informing you two hours ago about specific panels. I missed it in a rush.

I understand your concern about bare panels, but this is what we have to abide by for the time being.

Thank you also for the credit letter information. We can not open the credit after 16:30 hours today. It's already past that. Please note 1 hour difference. The museum committee has already ordered the financial office for the credit, but we need the proforma immediately, for it to be done early in the morning.

I can not get the committee together this late during the day, but it was understood by them that there would be an MBA-set up worker for one day to Istanbul. Since we are abiding by your 4.5% offer, I hope you would kindly reconsider your decision of withdrawing the setup worker, and still send him to Istanbul for another day.

Sincerely,

Vasif Kortun

Yıldız Kültür ve Sanat Merkezi- Beşiktaş 80700-
Istanbul- TURKEY

TEL: 260 45 33 - 260 90 72 - 261 32 94 - 258 74 98 - 258 74 99

TLX: 26687 iksv-tr FAX: 261 88 23 - 258 43 07

Cat. Editor Zeynep Rona : 281 - 0800 (x 207) for catalog inquiries

For Me

SAYIN TAYFUN İNDİRKAŞ DİKKATİNE:

Sayın Tayfun Bey:
Aşağıda örnek bir mektup bulacaksınız.
Sevgilerle,

Vasıf Kortun

T E L E F A X M E S S A G E

ATTN: Mr. Gottfried Millitzer
FAX : 99 49 71 21 442 11
TOTAL NUMBER OF PAGES: 3

DATE: July 15, 1992
FROM:
FAX :

Dear Mr. Millitzer:

Thank you for the Proforma. We are currently arranging for a reduction on Turkish side, in order to receive a decrease on the tax surcharge for the importation of the wall system. This will take a week of clearance. The credit will thus be opened in seven days. Please proceed with the production immediately so that we can meet the deadline of shipping by September 25, 1992.

Sincerely,

ISTANBUL FOUNDATION FOR CULTURE AND ARTS
THIRD INTERNATIONAL ISTANBUL BIENNIAL

T E L E F A X M E S S A G E

ATTN: Mr. Gottfried Millitzer
FAX : 99 49 71 21 442 11
TOTAL NUMBER OF PAGES: 1

DATE: July 15, 1992
FROM: Vasif Kortun
FAX : 90 1 261 8823

Dear Mr. Millitzer:

On behalf of the Museum Committee, I would like to thank you for the proforma.

The credit will be opened via Vakıflar Bank-Taksim, Istanbul tomorrow.

Please proceed with the production immediately so that we can meet the deadline of shipping by September 25, 1992.

Sincerely,


Vasif Kortun

Yıldız Kültür ve Sanat Merkezi- Beşiktaş 80700-
İstanbul- TURKEY

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Cat. Editor Zeynep Rona : 281 - 0800 (x 207) for catalog inquiries



ISTANBUL FOUNDATION FOR CULTURE AND ARTS

17.6.1992

Istanbul

Department :

Reference :

Subject :

9949712147211

Dear Sir,

We have received your proforma Invoice for the Mila-wall panels.

The Quantity we would like to buy is 210 Mila-wall panels. We would like to have a reduction on the total price, since the quantity we would want to buy is high.

We will need 2 pieces of transport container, and would like to ask you whether the additional finishing, Mila-fix withe is necessary or we might as well use the panels without it.

Looking forward to your answer,

Sincerly yours,

Oya Eczacıbaşı

SPACE

OK

ISTANBUL FOUNDATION
FOR CULTURE AND ARTS
THIRD INTERNATIONAL ISTANBUL BIENNIAL

TELEFAX MESSAGE

ATTN: Mr. Gottfried Millitzer
FAX : 99 49 71 21 442 11
TOTAL NUMBER OF PAGES: 1

DATE: July 8, 1992
FROM: VASIF KORTUN
FAX : 90 1 261 8823

Dear Mr. Millitzer:

This is a follow up to my fax message of this morning.

The steering committee of the Museum would like to be informed as soon as possible on the following points. Meanwhile, make your calculations on 230 panels instead of 250. Please make a note this change, and realize that we are operating with a limited budget on a not-for-profit scale. We would very much like to work with you on this project and as a long-time customer of your company.

- What would be the most generous offer MBA-Design can make in terms of reductions on the total sum of purchase? I appeal to your cooperation in this matter.
- How much would the land transport cost from Reutlingen to Istanbul for the wall-panels and the other materials?
- Is it possible to purchase a smaller amount of containers? Are the walls shipped in containers or are they just for storage and easy transportation within display area?

The steering committee will be very pleased if you would send them a new proform regarding our new requirements, with your final kind and generous price offer?

We will meet your deadline of July 14, 1992 for the credit letter.

I look forward to your cooperation in this matter.

Sincerely,

Vasif Kortun

Yıldız Kültür ve Sanat Merkezi- Beşiktaş 80700-
İstanbul- TURKEY

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Taygan indirbas + Oya Cezarbası

+ SN GÜNSELİ RAHIMOĞLU'N DİKKATİNE gitti.

OK
OK
OK
OK

URGENT URGENT URGENT URGENT URGENT URGENT URGENT
ISTANBUL FOUNDATION FOR CULTURE AND ARTS
THIRD INTERNATIONAL ISTANBUL BIENNIAL

TELEFAX MESSAGE

ATTN: Mr. Gottfried Millitzer
FAX : 99 49 71 21 442 11
TOTAL NUMBER OF PAGES: 1

DATE: July 13, 1992
FROM: Vasif Kortun
FAX : 90 1 261 8823

Dear Mr. Millitzer:

Thank you for fax messages of yesterday. There are still some outstanding questions regarding my second fax message of July 8, 1992. The museum committee is looking forward to receive from you by fax a final proforma y 15:00 hours today. Please also indicate which bank(s) the credit will be opened at. They are not clear on the fax copies of the proforma. We will place our order today.

What is the minimum number of containers we can purchase, and can the walls be transported without the containers. Please make a reduction on the amount of containers if applicable.

We had dropped the number of the wall panels to 230. Please note this change again and note it on the proforma.

The steering committee has decided on not using any surface foil. Thank you for the kind textile foil offer. Please omit the additional finishing from the proforma.

I would still appeal to you to make a reduction of 5% rather than 4.5%.

Mila Wall	20 x 4888,45:	9769,00
Pan. Fstnr	20	
Fstng screw	20	
stnd foot	20 x24,15:	483,00
additional fnshg: +		30.387,50
		40.639,50 DM. reduction

Consequently: 201.812,50 - 40.639,50 DM. = 161. 173,00 DM.
%5 reduction = 153. 114,35 DM.

I am looking forward to receiving your final offer. Thank you in advance for taxing on your time.

Vasif Kortun

Yıldız Kültür ve Sanat Merkezi- Beşiktaş 80700-
İstanbul- TURKEY

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